

# Dynamics 365 Finance

2020 release wave 1  
April-September 2020

In this guide, you will be able to learn the most important things about this release wave.

## Top things to know

Chief Financial Officers are expected to grow beyond reporting and transactional mediation, and more to proactive creation of business value, risk reduction, and finding new investment opportunities. They must spend time on action, not on daily transactional activities. Dynamics 365 Finance will drive automation and predictive analytics capabilities, paving the way for deep proactive management.

This release wave focuses on automation, predictive analytics, and core capabilities as the key themes to help the CFO in this journey.

## New capability highlights

The **2020 release wave 1**, brings to market significant new services and capabilities to enable digital transformation for businesses. For Dynamics 365 Finance, these new capabilities include:

### Credit management enhancements

Credit management will proactively suggest credit control activities, thereby improving cashflow, reducing bad debts, and providing insight and controls that help you manage credit risks while ensuring that customers have the flexibility to take advantage of promotions and make the purchases they need.

New capabilities include:

- Customer credit information
- Credit limit adjustments
- Hold rules
- Order hold and release

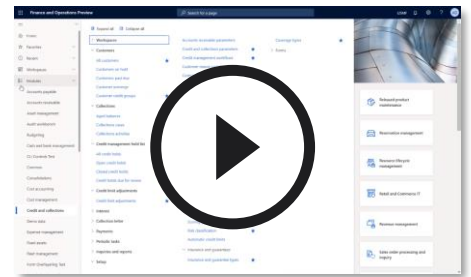
### Finance Insights

Dynamics 365 Finance provides configurable and extensible models to help you accurately and intelligently predict your company's cash flow. Customer payment predictions show which customers you can expect to pay on time or late and what factors are contributing to that prediction. Using your cash in and out including budget and external data, you can view a forecasted bank balance and cash flow over time. These new capabilities, paired with automation in vendor payments and collections, provide a rich and intelligent financial system to power your company's success.

## Watch the release overview video

Learn about the key capabilities and features in the release wave.

Visit: [aka.ms/Overview/2020RW1/Finance](https://aka.ms/Overview/2020RW1/Finance)



## Read the release plan

Explore the entire set of new capabilities planned for 2020 release wave 1.

Visit: [aka.ms/Plan/2020RW1/Finance](https://aka.ms/Plan/2020RW1/Finance)



## Join the Dynamics 365 community

Engage with experts and peers.

Visit: [aka.ms/Community/Finance](https://aka.ms/Community/Finance)

## Help us improve

Is this guide helpful?



Visit: [aka.ms/Overview/2020RW1/Feedback](https://aka.ms/Overview/2020RW1/Feedback)

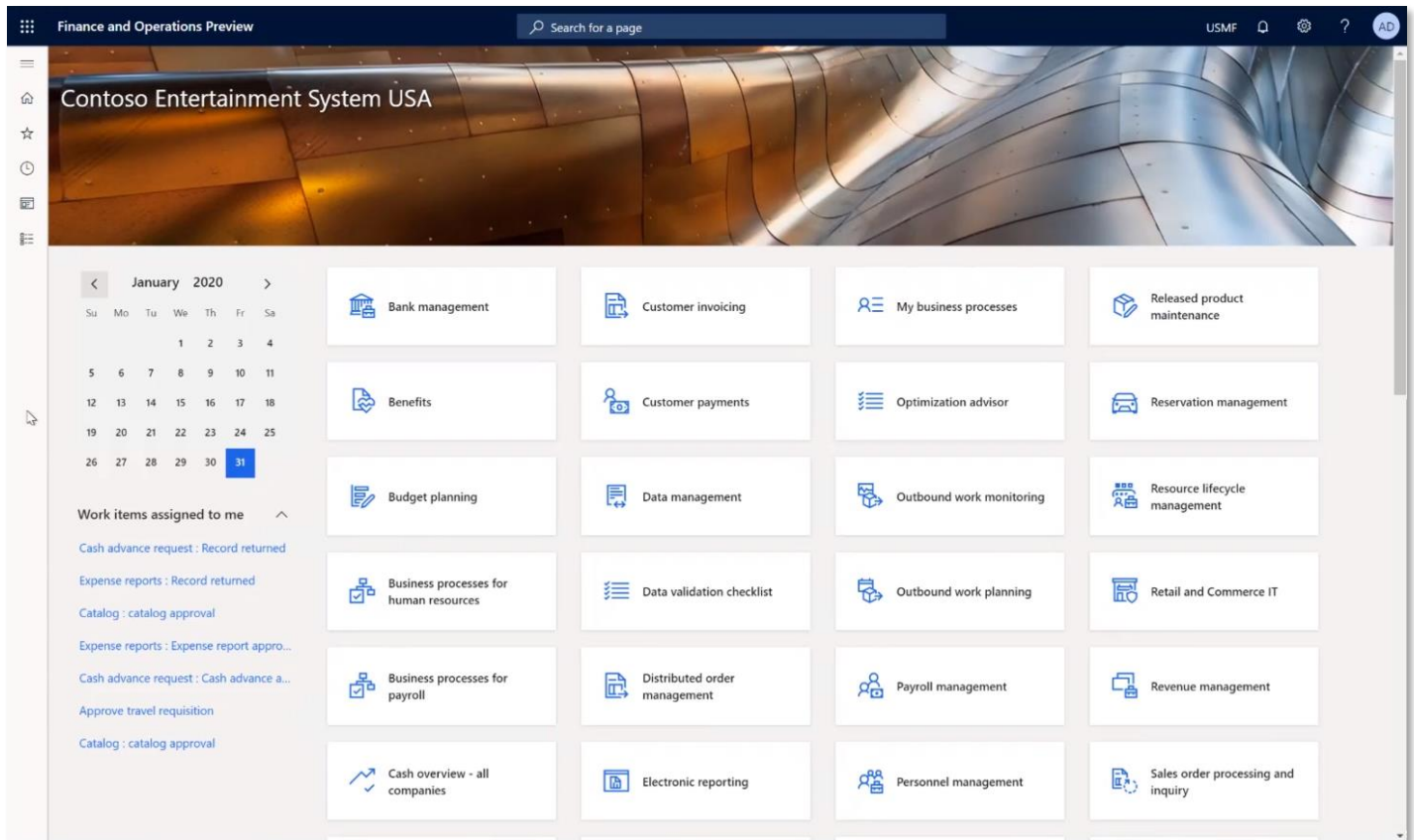
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## Release summary

Chief financial officers are expected to grow beyond reporting and transactional mediation, and more to proactive creation of business value, risk reduction, and finding new investment opportunities. They must spend time on action, not on daily transactional activities. Dynamics 365 Finance will drive automation and predictive analytics capabilities, paving the way for deep proactive management.

Our 2020 release wave 1 plan focuses on automation, predictive analytics, and core capabilities as the key themes to help the CFO in this journey.



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## New capability highlights

The following capabilities demonstrate our continued investment to power digital transformation for our customers and partners. To learn more about the entire set of capabilities being delivered during this release wave, visit: [aka.ms/Plan/2020RW1/Finance](https://aka.ms/Plan/2020RW1/Finance)

## Credit management

For setup and configuration instructions, see the credit and collections [overview](#) in the product documentation.

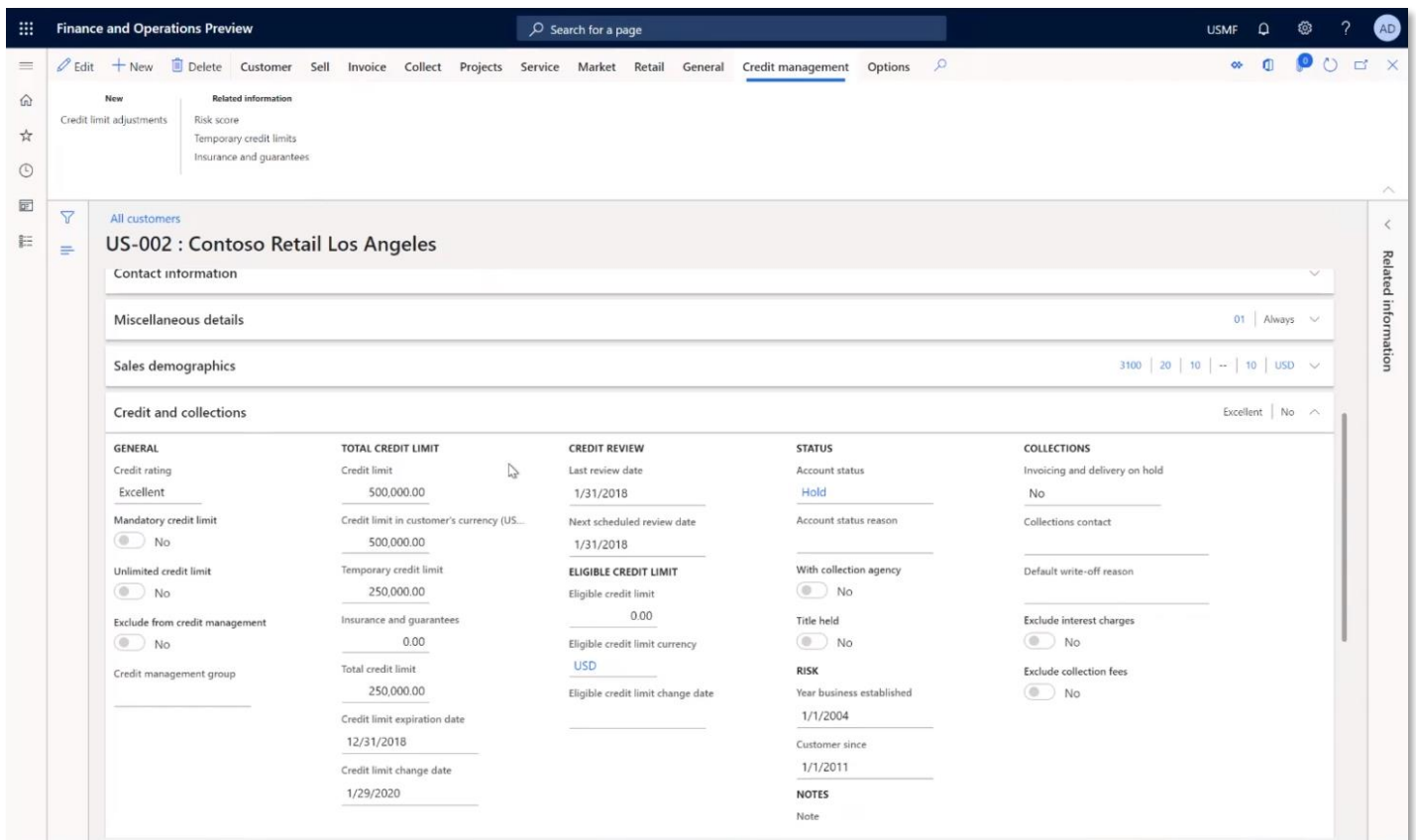
## Credit management enhancements

Credit management will proactively suggest credit control activities, thereby improving cashflow, reducing bad debts, and providing insight and controls that help you manage credit risks while ensuring that customers have the flexibility to take advantage of promotions and make the purchases they need.

Credit management's capabilities will include:

- Management of risk scores
- System-suggested credit limits
- Configurable blocking rules
- Dynamic release of credit holds
- Credit limit management
- Tracking historical credit limits

▶ Watch the overview video: [aka.ms/Overview/2020RW1/Finance/CreditManagement](https://aka.ms/Overview/2020RW1/Finance/CreditManagement)



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## Finance Insights

Finance Insights accelerates your digital transformation by bringing the power of AI into your finance processes. As organizations look to make decisions rapidly, reduce risk, and focus on strategic initiatives, it is critical to free finance from repetitive, time-consuming, and low-value daily activities. Leveraging the power of AI, Finance Insights enables you to not only quickly understand and act on your company's cash position, but also to take proactive action to improve it. Menial tasks are automated or removed, the barrier of developing or hiring AI expertise is bypassed, and you're left with insights to move your business forward.

In 2020 release wave 1, Dynamics 365 Finance provides configurable and extensible models to help you accurately and intelligently predict your company's cash flow. Customer payment predictions show which customers you can expect to pay on time or late and what factors are contributing to that prediction. Using your cash in and out including budget and external data, you can view a forecasted bank balance and cash flow over time. These new capabilities, paired with automation in vendor payments and collections, provide a rich and intelligent financial system to power your company's success.

## Customer payment predictions

Organizations often find it challenging to predict when customers will pay their invoices. This lack of insight can lead to inaccurate cash flow forecasts and inefficient collection processes. Customer payment predictions will use machine learning to predict when an invoice or sales order will be paid. Organizations will be able to use these payment predictions to make collections proactive and improve the accuracy of cash flow forecasting.

Customer payment predictions helps answer and respond constructively to the following questions:

- When will an invoice or sales order be paid?
- What customers will pay on time or late?
- What invoices or orders will they pay?

▶ Watch the overview video:  
[aka.ms/Overview/2020RW1/Finance/CustomerPaymentPredictions](https://aka.ms/Overview/2020RW1/Finance/CustomerPaymentPredictions)

The screenshot displays the Dynamics 365 Finance interface. The main area shows a table titled "TRANSACTIONS PREDICTED TO BE PAID LATE". The table has columns for Customer account, Name, On time probability, Voucher, Invoice, Transaction type, Date, Due date, Description, and Amount in transaction cur. The data includes various transactions from Contoso Retail San Diego, Forest Wholesales, Cave Wholesales, and Sparrow Retail, with on-time probabilities ranging from 8% to 48%.

On the right side, there is a "Related information" sidebar. It contains a warning message: "The model predicts that this invoice will be paid late. The prediction is based on analysis of historical data." Below this, there are three gauges showing the distribution of payment status: 27% On time, 40% Late, and 33% Very late. At the bottom of the sidebar, it shows a "Balance (USD)" of 268.13 and lists "Top factors" such as Amount, Location, and Payment method. It also includes a "Prediction model performance" of 79% and a link to "About payment predictions".

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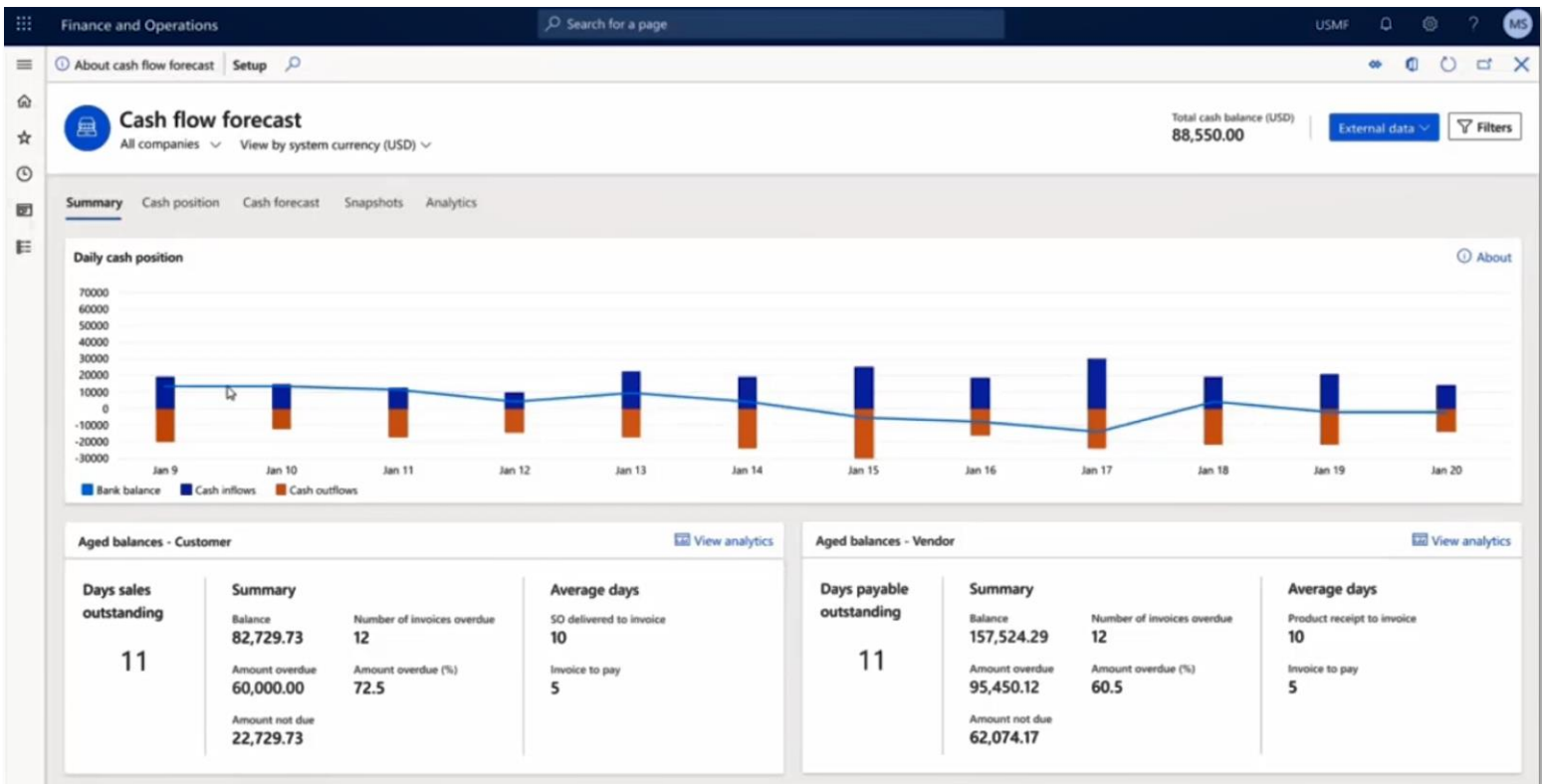
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## External data for cash flow forecasting

Most organizations are complex and use a number of systems that help support their operations. Organizations also use data from external sources that are pertinent to their industry. This feature lets you include data from external sources in predictions of payments and cash receipts, thereby helping improve the accuracy of the predictions.

This feature lets you include external data in cash flow forecasting.

- ▶ Watch the overview video:  
[aka.ms/Overview/2020RW1/Finance/CashFlowForecasting](https://aka.ms/Overview/2020RW1/Finance/CashFlowForecasting)



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## Update process and global rollout

### Release schedule

Learn about the 2020 release wave 1 schedule and early access opt-in period. Visit: [aka.ms/EarlyAccessFAQ](https://aka.ms/EarlyAccessFAQ)

## For application administrators

### End-user impacting features to the user experience enabled automatically

End-user impacting features should be reviewed by application administrators. This facilitates release change management and enables successful onboarding of new capabilities released to market. For the complete list, look for all features tagged “End users, automatically” in the release plan.

### Features that must be enabled by application administrators

This release wave contains features that must be enabled or configured by administrators, makers, or business analysts to be available for their end users. For the complete list, look for all features tagged “End users by admins, makers, or analysts” in the release plan.



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## Get the most out of Dynamics 365

### Release plan

View all capabilities included in this release.

[aka.ms/Plan/2020RW1/Finance](https://aka.ms/Plan/2020RW1/Finance)

### Product updates

Stay up to date on latest product updates.

[aka.ms/Updates/Finance](https://aka.ms/Updates/Finance)

### Release calendar

Know important release milestones.

[aka.ms/Updates/Calendar/Finance](https://aka.ms/Updates/Calendar/Finance)

### Licensing

Improve your understanding of how to license Dynamics 365.

[aka.ms/Licensing/Finance](https://aka.ms/Licensing/Finance)

### Product documentation

Find documentation for Dynamics 365.

[aka.ms/Documentation/Finance](https://aka.ms/Documentation/Finance)

### User community

Engage with Dynamics 365 experts and peers in the community.

[aka.ms/Community/Finance](https://aka.ms/Community/Finance)

### Upcoming events

Find and register for in person and online events.

[aka.ms/Events/Finance](https://aka.ms/Events/Finance)

### Product trials

Get started with Dynamics 365.

[aka.ms/Trials/Finance](https://aka.ms/Trials/Finance)

